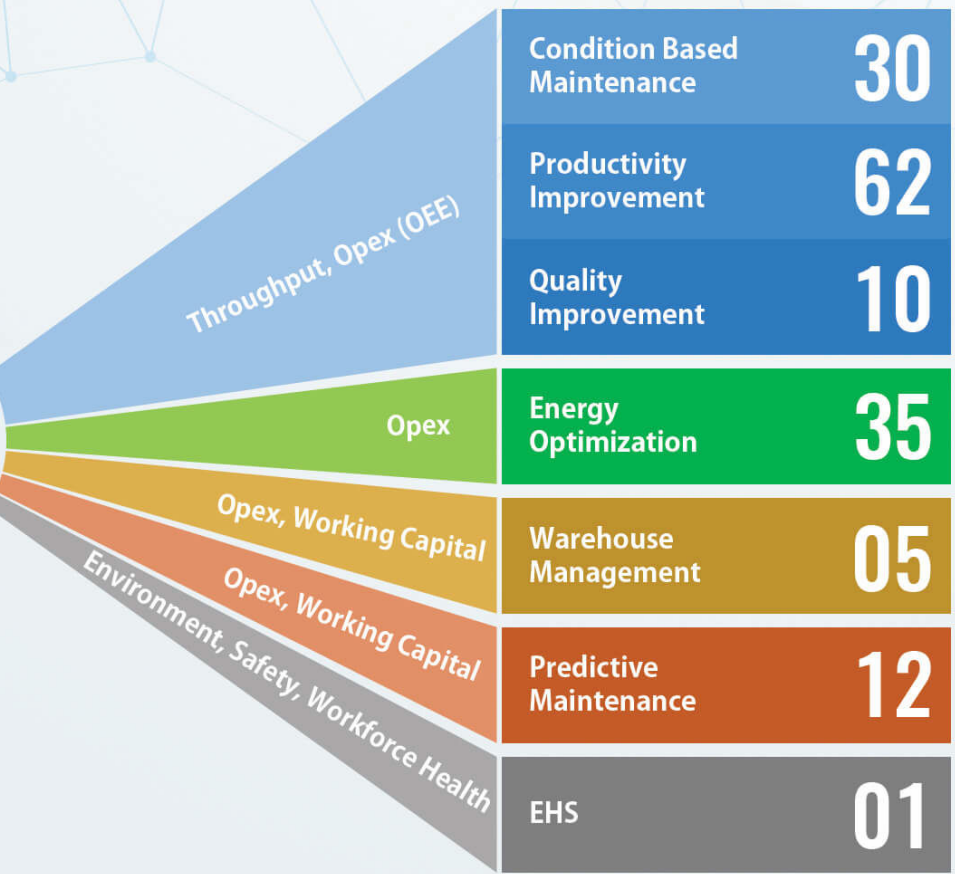


# INDUSTRIAL IoT IMPLEMENTATION & USE CASE DISTRIBUTION

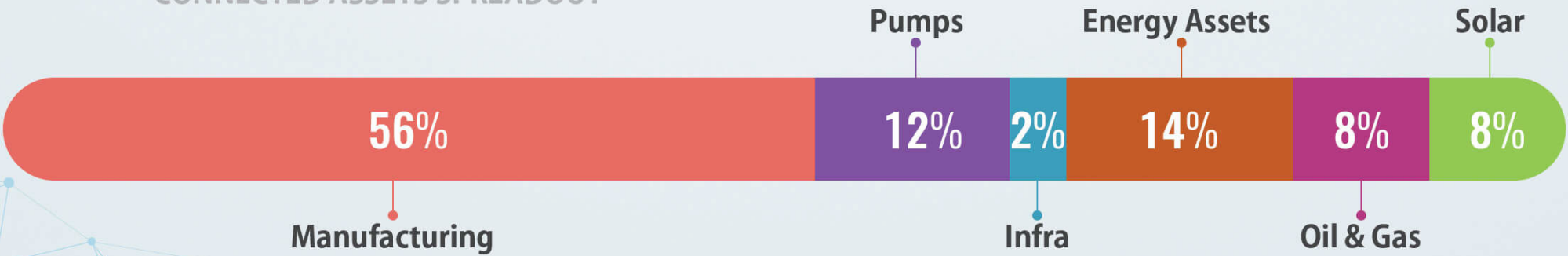
**62**  
CONNECTED PLANTS



## CUSTOMER BENEFITS

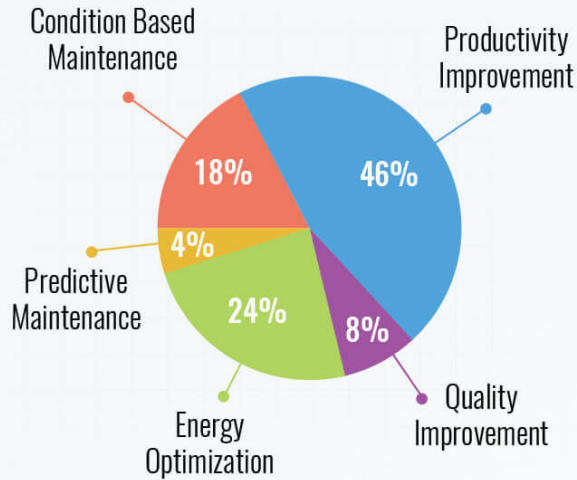


## CONNECTED ASSETS SPREADOUT

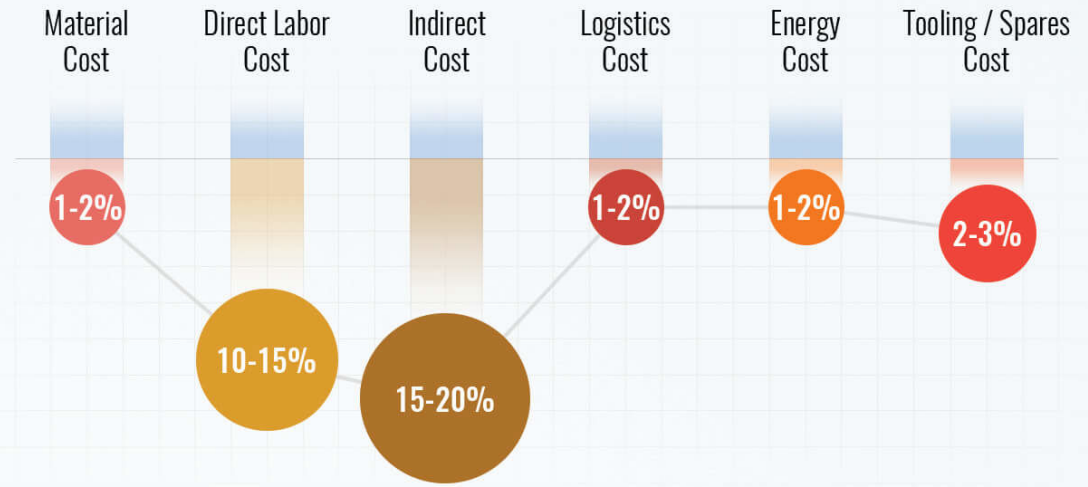


# AUTOMOBILE INDUSTRY

## IoT PROJECTS DISTRIBUTION

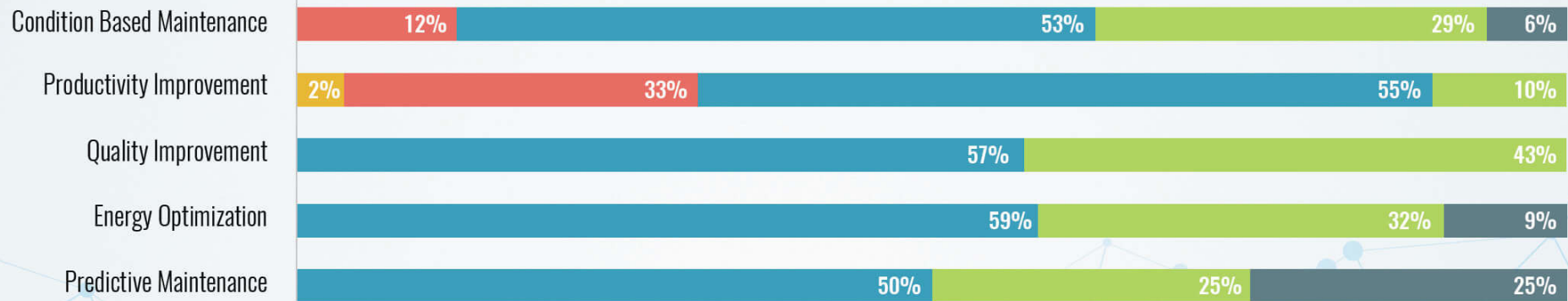


## IMPACT (% Savings across Cost Heads)



## IoT PROJECTS - PAYBACK PERIOD CLASSIFICATION

Months: ● 0 - 3 ● 3 - 6 ● 6 - 12 ● 12 - 18 ● >18



# Doing IoT The Right Way

## AUTOMOBILE INDUSTRY

### HIGHLIGHTS

- By uncovering a factory's hidden capacity, IIoT enables significant improvements in productivity and overall quality.
- Advance yet accurate planning and scheduling is possible with reconciliation of real-time production booking and planned data in ERP systems.

### TRENDS

- Move towards a connected Supply Chain: Visibility into a supplier's manufacturing process, in-transit visibility, and management of inventory will be areas of focus.
- Data to influence Union agreements, shift load decisions, and vendor ratings.

